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November 17, 2008

Mr. Chris Wernle
Project Manager
Korte & Luitjohan Contractors, Inc.
12052 Highland Road
Highland, IL 62249

Dear Chris:

It is with great pleasure that I write this letter to thank you for the excellent job that you did on 2 recent projects at B-Line.

The first project – a 13,000 sq ft, 2 story addition to our offices in Highland was begun in the fall of 2007 and completed ahead of schedule and on budget in July of 2008. The quality of craftsmanship exceeded our expectations and the dealings with yourself and Rick were open, honest and fair.

The second project – a remodeling of 8,000 sq ft of office space, while not complete at the present time, is proceeding in a fashion similar to the new addition. We are quite happy with the craftsmanship and cooperation of all the people at Korte & Luitjohan and the subcontractors that you have chosen.

We are happy to serve as a reference for you and Korte & Luitjohan and would have no problem allowing (non-competing) visitors through the building to talk with them of our experiences and allow them to inspect your work firsthand.

As a manufacturer of products that are used in construction of commercial and industrial buildings, B-Line intended that our new offices be a functional display of our products (which are normally hidden from view). As such, areas of the building that are traditionally hidden are actually exposed in our facility. Korte & Luitjohan took time to fully understand our needs so that the building is not only functional but also so that it looks good even in a finished/unfinished condition.

Please feel free to use this letter in any customer / sales presentations that may require a testimonial.

Best Regards

A handwritten signature in black ink, appearing to read "D F Cibula", written in a cursive style.

David F Cibula
Director Strategic Sourcing and Logistics
Cooper B-Line